



# Skillwave Training Group Pricing

Skillwave Training offers discounted rates on our training courses for groups of more than 5 people. These rates are on a sliding scale based on the number of licenses purchased. (All our courses are built on an annual subscription basis.) Group discounts apply to the regular course prices; they do not apply to sale prices and cannot be combined with other discounts.

Number of Licenses	Discount Rate	Example Cost for First Year of Access*	Example Cost for Subsequent Years of Access*
1-5 people	0%	\$350.00 USD/person	\$99.00 USD/person/year
6-10 people	25%	\$262.50 USD/person	\$74.25 USD/person/year
11-20 people	30%	\$245.00 USD/person	\$69.30 USD/person/year
21-30 people	35%	\$227.50 USD/person	\$64.35 USD/person/year
31-40 people	40%	\$210.00 USD/person	\$59.40 USD/person/year
41-50 people	45%	\$192.50 USD/person	\$54.45 USD/person/year
51-75 people	50%	\$175.00 USD/person	\$49.50 USD/person/year
76-100 people	55%	\$157.50 USD/person	\$44.55 USD/person/year
101+ people	60%	\$140.00 USD/person	\$39.60 USD/person/year

*\* NOTE: The example costs above are based on a course that is \$350 for the first year and \$99/year after that. Pricing varies between courses, but the percentage discount rate remains the same.*

## What is included with a license?

Each license provides one year of access to the purchased course from the date the student is registered. This includes all videos, downloadable example files, and other available resources as outlined in the specific course information page. Students also have access to our Discussion Forum, for help with their questions from our trainers and other forum members.

*Please see the next page for information on registering your group and the subscription format.*



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## ADDITIONAL NOTES ON GROUP PRICING

Each license is intended for an individual user. Logins are not to be shared and licenses cannot be transferred to another user. Discount rates apply only to regular course prices.

Discount rates are *cumulative*. For example, if you were to purchase 50 the first time at 45% off and then decide you want 50 more, you would get the second batch of licenses at the 55% discount, as you would have purchased 100 all together.

However, discount rates are *not retroactive*. For example, if you purchase 50 licenses at the 45% discount and then purchase 50 more at the 55% discount, there is no "credit" available on the initial batch purchased at the 45% discount.

If there are any licenses not redeemed within a year of purchase and some of the registrants would like to continue their access for another year, we can apply the value of unredeemed licenses as a "credit" towards the equivalent value of renewals (based on the current discount tier). For example, if you purchase 50 licenses @ \$192.50 each and only redeem 45, you would have a remaining balance of \$962.50 (5 licenses @ \$192.50). This would cover 17 renewals at \$54.45 each (price at the 45% discount tier).

## ADDITIONAL NOTES ON SUBSCRIPTIONS

Students are not required to continue their subscriptions past the first year, and can cancel their subscription at any time during the year. If a student does cancel their subscription during the year, they will continue to have access to all the course materials until their expiry date.

If a subscription has not been cancelled, we automatically send a notice to the student about one month before their expiry date. This email contains information on how to continue for another year or cancel their subscription. If a renewing student would like to take advantage of any renewal "credit" available for unredeemed licenses (as outlined above), this must be co-ordinated through the main group contact.

## REGISTERING YOUR GROUP

If you would like to purchase a package of licenses for your group, please email us at [support@skillwave.training](mailto:support@skillwave.training) with the name of the course, the number of licenses, and your billing details. We will prepare an invoice that may be paid online via credit card, by check mailed to our main office in Canada, or by wired bank transfer. (Please note that there is a \$50 USD charge for wire transfers to cover banking costs.) Once payment is received, we will co-ordinate with your group contact to register your team.